



Affordable Cleaning

A first class cleaning service you can afford.

About us

As the Santa Barbara's' premier, highly respected, and privately owned cleaning service company, Affordable Cleaning Company, are the professional cleaners and preferred contractor for many professionals and businesses. The commercial cleaning professionals at Affordable Cleaning Company have quickly become the leaders for residential and commercial cleaning throughout Santa Barbara. Our professional cleaners have built us a reputation providing quality service with superior cleaning. Our professional cleaning crews are properly licensed, bonded and insured. Our goal is to provide the highest quality cleaning service at the most affordable price from professional cleaners.

In June 05, we added carpet cleaning serving to service deliverables for servicing our valued clients. Our carpet cleaning professional staff leaves the facility feeling clean, fresh, and with the comfort that only Affordable Cleaning company service can provide. We take great pride in knowing our client's needs and budget have been satisfied by our ability to customize a professional carpet cleaning program for each client.

Our Mission Statement "We keep your offices feeling like home!"

What are clients say...

University of Santa Barbara - Todd Buynak - (805) 637-8633
Todd says- "Everything you do is great!"

The Santa Barbara Adobe Foundation - Maggie Day - (805) 963-1873
Maggie says - "We are very pleased with your service-Thank you! In an historical building such as this, there are lots of nooks and crannies, so cleaning can be a challenge, but you're getting all the corners, the floors look great, and everyone is very happy with how clean the bathrooms are."

Mercury Air Center - Michele Moser - (805)964-6733
Michele Says- "You're dependable, thorough & affordable!"

We Don't Cut Corners, We Clean Them !

* 1722 De La Vina St. Suite 5 * Santa Barbara, CA. 93101 *

* Phone (805) 682-0608 * Fax (949) 266-9857

Affordable Cleaning Company business goals for the next 90 days are to add 100 new commercial accounts to our routine commercial servicing business. We want clients that have offices that generally operate their business within 9-5 (M-F). These typically are Accountants, Lawyers, Lenders, Brokers and specialty service businesses. However we are not limiting our goals to only these business types.

We have immediate openings for Tele-Sales Representatives.

What are the responsibilities?

Sales Account Representatives (SAR) will call and contact various commercial businesses within the Santa Barbara areas. The SAR's goals are to set up new appointments for our company to provide free onsite cleaning service quotes estimates to new prospects for daily or bi-weekly cleaning service.

How much can I earn ?

This position pays \$12 per hour with a bonus commission program. The bonus commission is additional \$15 for every qualified appointment set. If you make 4 appointments in any one day and 2 of those appointments turn into new clients there is additional \$50 commission earned

(Example for (1) One Day)

SAR's Earnings –

4 Hours of calls	= \$48
4 Qualified Appointments	= \$60
2 Convert to Clients	= \$50
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1 Day Earnings	\$158.

What makes a qualified appointment?

A potential prospect who's generally interested in obtaining or changing cleaning services for their business within the next 30 days with Santa Barbara and surrounding areas.

Where do I make calls from ?

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This position can be performed from your home in a virtual set up. What you need is access to a phone and a computer with internet access.

What are the hours ?

The best calling times are from 10am -12:00 and 2pm-4pm. Monday thru Friday. You will be contacting businesses that start between 8-9am and so we need to give them some time to get settled. They break for lunch from 12-2pm and get ready to leave around 4-5pm.

Where do I get leads with phone numbers from?

The internet has the best most current businesses listings. Here are some resourceful websites:

Google Local

<http://www.google.com/local?sc=1&hl=en&q=&near=Santa+Barbara%2Cca&btnG=Google+Search&rl=1>

Yahoo Local <http://local.yahoo.com/results?sm=Yahoo%21+Search&fr=FP-tab-lcl-t&toggl=1&p=&csz=santa+barbara%2Cca>

SmartPages <http://www.smartpages.com/>

Superpages <http://www.superpages.com/>

Other Directories <http://www.usacitydirectories.com/santabarbaracounty.html>

<http://santabarbara.whiteyellowpages.com/>

How Can I get Started ?

Contact: Bob Lewis
Affordable Cleaning Services
P 805-682-0608
C 818-235-4890



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